



## **BOOK SALES NEWS**

Hopefully you had a chance to visit our book sale at The Ranch in April. We are grateful to our volunteers and to our customers for making it another successful sale. As usual, we heard many positive comments about how well-organized our sale is, and that's due to our devoted and hard-working volunteers.

We had fewer books than last time - our Spring sales are usually smaller, and we happened to have an unusually large donation in 2018 - and the Easter holiday occurred on this weekend, which caused us to have to make a schedule change. But in spite of these issues, we had great attendance, and grossed approximately \$33,000.

While we want to continue to have our large, well-stocked, used book sales, it is a fact that we receive more donations than we can typically sell during these events, and we also receive donations that could bring us a bit more money than is possible with typical used book sale prices. With this in mind, we are following the example set by many Friends groups, and are expanding our outlets for selling books.

### **FRIENDS BOOKSTORE**

If you've been in the Loveland Public Library recently, you've probably noticed some physical changes as you enter. This plan to re-envision the entry area of the library gives us the opportunity to open an in-library Friends bookstore. It will be located to the right as you enter the library, in an area that formerly held vending machines and tables. An initial draft of a floor plan has been presented, and a group of Friends volunteers will be working with library staff to create a plan for moving forward on the project. Much planning and work needs to be done in order to make this happen, but we hope that you'll see our bookstore up and running in this space by the end of the year!

Again, this will not replace our large semi-annual sales, but will give us an opportunity to take advantage of year-round walk-in traffic, and to offer a selection of nice items at a variety of price levels, while still offering a bargain to the buyer. We have every intention of continuing to have a large selection of great items at The Ranch as well!

### **ONLINE SALES OF COLLECTIBLE BOOKS**

We also receive periodic donations of vintage or collectible items that are being sold elsewhere for much higher prices than we can typically expect to receive at our semi-annual book sales, where most people are looking for bargains. We have embarked on a trial run with selling some of these items on eBay.

We only have 7 books listed so far, but we do have more that could potentially be offered there, once we gain some experience with doing business in this way. We have done research about the pricing of these items from various dealers, and we've tried to set our prices to be very competitive, but we realize that we might need to be patient as we wait for the right buyer to come along. You can find us on eBay at <https://www.ebay.com/usr/lovelandlibraryfriends>.

One of our goals for this year is to increase our income, and we are hopeful that these initial steps toward diversifying our income sources will help to get us started.

**Thanks, as always, for being a Friend, and for helping us fund the programming at our library!**

